

Case Study

Client Company Synopsis

Astraeus is one of the UK's leading independent charter airlines. It is their mission to ensure that their clients enjoy a safe, punctual, fun and friendly flight. Astraeus, and the efforts of the entire team of experienced, highly trained professionals, are focused on that throughout a flight with the airline.

Astraeus operates a wide range of charter and scheduled services to destinations throughout Europe, Asia, the Middle East, North America and Africa.

Astraeus is proud to offer one of the highest quality, value for money onboard services in the airline industry.

Project Brief

The business was and is still expanding as a result of organic growth. Fluidata was tasked with providing connectivity into both Manchester and Gatwick airports where Astraeus have offices.

Fluidata's Role

Due to the lack of high performance DSL connectivity at both sites Fluidata installed managed fibre leased lines. The complexity of installing connectivity into airports meant Fluidata had to liaise with local airport authorities, as well as various contractors, to ensure the work was carried out on time and to the satisfaction of the client.

Client Feedback

"Fluidata has been able, against all odds, to install new leased lines at both Manchester and Gatwick airports when other ISPs were unable to do so or quoted incredibly high prices.

To deal with airport companies that are so heavily regulated, and security conscious, and deliver what was promised on budget and on time is very impressive. I have to say that the customer service has been excellent and any questions or queries have been dealt with efficiently and quickly.

I can only sum it up by saying that Fluidata have left a good impression on both myself and the board of directors as being a company that can get things done."

Further details on Fluidata's products and services can found online at www.fluidata.co.uk or by calling one of our Account Managers on 0845 868 7848.